



**Greg Aplin MP**  
Member for Albury

---

## **MEDIA RELEASE**

---

4 October 2017

### **WORKSHOP WILL MAKE IT EASIER FOR LOCALS TO DO BUSINESS WITH GOVERNMENT**

Member for Albury, Greg Aplin is encouraging local businesses to take advantage of a new workshop which will make it easier for them to access government contract opportunities.

Mr Aplin said [Business Connect](#) will hold a procurement workshop in Albury on Wednesday, 11 October commencing 1.00pm at the Best Western Plus Hovell Tree Inn, 596-614 Hovell Street, Albury. Contact number 6024 3900.

“These fantastic workshops will show small and medium sized businesses how they can maximise opportunities to supply goods and services to government agencies,” Mr Aplin said.

“It will be one of 23 free procurement workshops being held across metropolitan and regional locations, some of which will be specifically tailored to Aboriginal businesses.

“Businesses will be able to use the workshops to skill-up on government tender procedures so they can be ‘tender ready’ to put their best proposals forward when opportunities arise.

“For example, a large contract tender for cleaning and maintenance will be launched by Property NSW from October to November 2017.

“The workshops will alert businesses on what opportunities are coming, how government purchase works, and how to set themselves up for future success,” he said.

Deputy Premier and Minister for Small Business, Skills and Regional NSW John Barilaro said the NSW Government’s \$30 million Business Connect provides trusted advice on starting and growing a small business.

“I encourage all small business owners and anyone thinking of starting a business to register with Business Connect to grow their skills and invest in their future success,” Mr Barilaro said.

“This practical and innovative advisory program is designed to ensure NSW small businesses can continue to drive Australia's best performing economy.

“Our small business sector is growing faster than anywhere else in the country and we’re committed to keeping NSW the number one State to start and grow a business,” he said.

For more information and to book to attend workshops visit <https://www.industry.nsw.gov.au/business-and-industry-in-nsw/businessconnect/events/procurement-workshop-series>

**Media Contact: Greg Aplin 6021 3042 or 0428 600 343**